

## Leading Partner Works With Systems Advisers Group To Deliver Project On Time And Within Budget.

### Case Study - Outsourced Development & Customisation

#### CUSTOMER PROFILE

A leading Microsoft Dynamics™ AX Partner in Austria, Europe.

#### BUSINESS SITUATION

In order to extend their capacity, the client was searching for an Offshore-Development partner with highly competent Microsoft Dynamics™ AX development resources.

#### SOLUTION

To provide maximum cost-savings, Systems Advisers Group assigned one full-time project manager and used shared resources from its 200+member strong BSDT team to manage the project.

#### SUCCESS

All 11 customisation and development features were delivered well within timelines. This helped the customer go live within their schedule, and the partner deliver the project well within budget.

#### TOOLS/PLATFORMS

- Microsoft Axapta 3.0
  - Financial Management
  - Trade
  - Logistics
  - Warehouse Management
- Windows 2003 Advanced Server and SQL Server 2000
- MorphX IDE and X++

“(We got) Access to capacity in the field of the programming and a partner who helps us develop the concepts. We also feel it is possible to increase programming capacity in a relatively short time.”

Werner Platzgummer  
Technical Manager

#### The Client

A Microsoft Dynamics™ Partner in Austria, Europe, focused on consulting and developing solutions for customers using Microsoft Dynamics™ AX.

They were implementing Microsoft Dynamics™ AX for a German cosmetic major. Due to their complex requirements in production related business processes, the client needed to customise and build extensions on Microsoft Dynamics™ AX. Most of the modifications related to production and inventory.

#### Business Situation

The client was looking for highly competent Microsoft Dynamics™ AX development resources to supplement their on site implementation and development team

- The client had a fixed deadline for project delivery and go-live
- In order to achieve their project goal they required about 100 man-days worth of high-quality developer time

They approached their local Microsoft Partner Manager to recommend a Partner that could provide them with high-quality offshore resources.

#### Solution

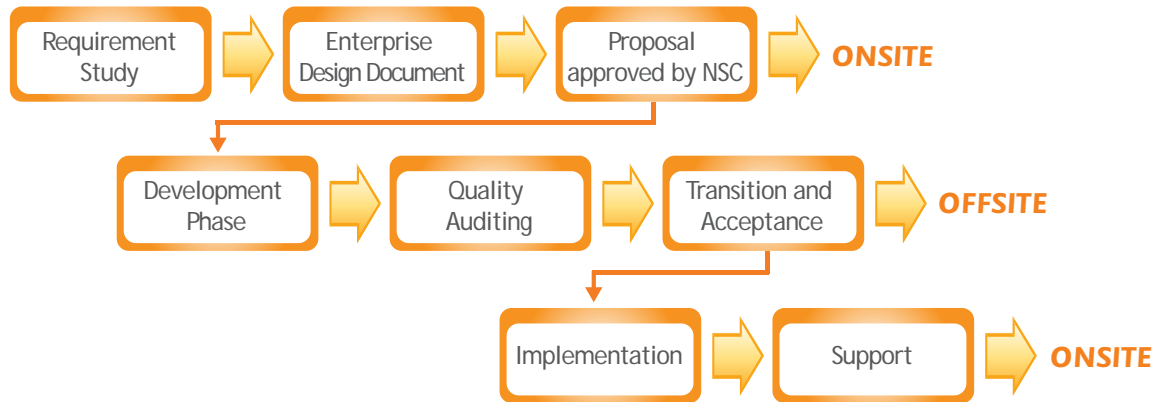
To provide maximum cost-savings Systems Advisers Group assigned one full-time project manager and used shared resources from its 200+ member strong BSDT team to manage the project.

Says Werner Platzgummer, Technical Manager on the benefits his company received by working with Systems Advisers Group, “The basic quality is good and the concepts are clearly processed before the programming starts. There are also suggestions made by Systems Advisers Group to improve the concepts.”

“A main reason (for choosing Systems Advisers Group) was the clearly defined handling of the source code rights and the flexible possibility to use resources.”



Our standardised and proven project life-cycle methodology is conceptually shown in the figure below.



## Project Delivery Summary

|                                       |  |
|---------------------------------------|--|
| Requirement Study                     | <ul style="list-style-type: none"> <li>For each requirement, the initial concept note was given to us to post requirements gathering done at the end-user site.</li> <li>This concept note was analysed using our strong functional knowledge as well as our in-depth product knowledge.</li> </ul>  |
| Enterprise Design Document            | <ul style="list-style-type: none"> <li>Based on our feedback on the concept note and following clarifications with the end-user the client developed a final - detailed requirement document along with their effort estimates.</li> </ul>   |
| Estimate & Statement of Work Approval | <ul style="list-style-type: none"> <li>Based on this final Enterprise Design Document, we developed a final proposal along with our effort estimates.</li> <li>This final estimate was approved and a Statement of Work (SOW) was sent to the client.</li> <li>On approval of the SOW a work order was issued.</li> </ul>                          |
| Development Phase                     | <ul style="list-style-type: none"> <li>Code was developed on MorphX and X++</li> </ul>   |
| Quality Auditing                      | <ul style="list-style-type: none"> <li>Pre-code-handover, internal quality audits were run on the code:               <ul style="list-style-type: none"> <li>- Test Plan</li> <li>- Develop Test Cases</li> <li>- Manual Testing</li> <li>- Bug-fixing (if any)</li> </ul> </li> <li>A synopsis document was handed over to the client.</li> </ul> |
| Transition & Acceptance               | <ul style="list-style-type: none"> <li>The quality audited code was implemented in the central server via VPN connection.</li> <li>Post code delivery, the client conducted a user acceptance test and issued a Development Approval</li> </ul>  |

### Onshore-Offshore Advantage for Outsource Upgrade and Outsource Development

A decision to work with Systems Advisers Group should not be based on price alone. Although our rates are well below normal service prices, we believe that quality is the deciding factor in choosing an offshore partner. Our fast reliable service combined with a fixed bid, if required; combined with professional and efficient communication eliminate the challenges you typically face when working 'Offshore' and allow you to make the most of all of the advantages inherent in this approach.

- Leverage the cost advantage of outsourcing your ERP solution development
- Our process centric approach eliminates the risk factor in outsourcing
- You can leverage our support, maintenance and enhancement services for the application in the post development phase

#### Our Offshore Development Services include:

- Product Component Outsourcing
- Process Component Outsourcing
- Software Acquisition
- Upgrade Services Outsourcing

### How can we assist you next?

Systems Advisers Group helps leading companies plan and implement projects that stay on time and budget to deliver business results.

### Let's talk

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