



Seizing Control of Corporate Spend

An introduction to delivering end-to-end eProcurement for your organisation

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FACING THE CHALLENGE - The next wave of efficiency

AN END-TO-END VISION FOR CORPORATE SPEND CONTROL

In recent years, you may have introduced dramatic efficiencies into your operation, removing duplication, shortening workflow and introducing best practices to ensure minimised costs for your enterprise.

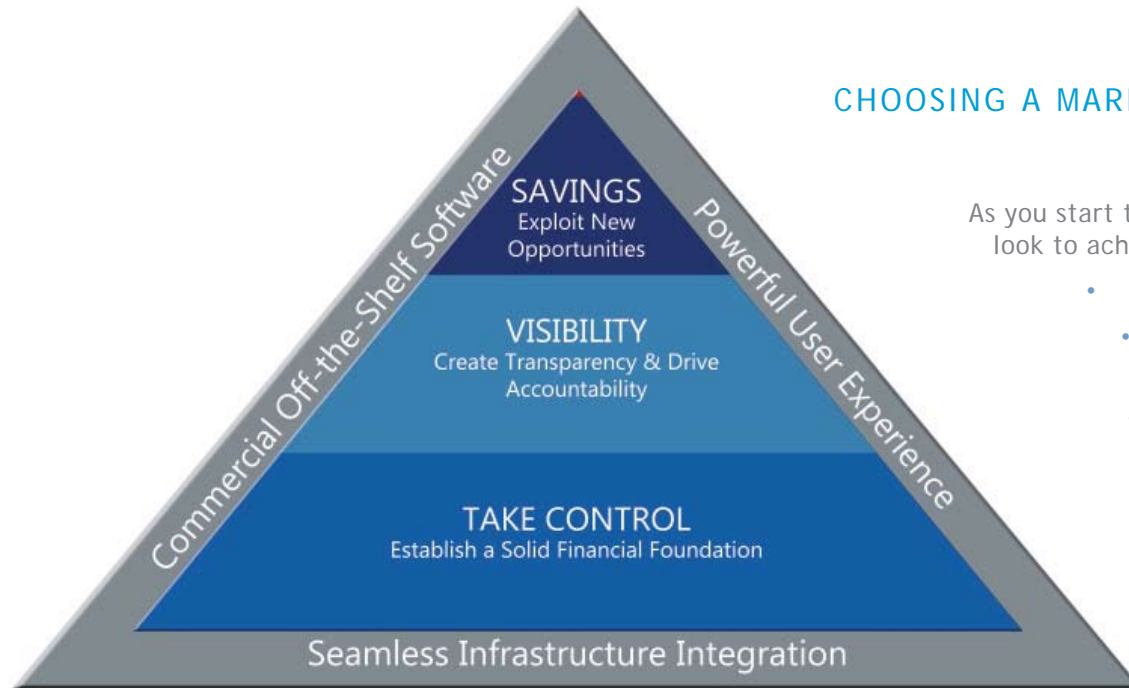
Perhaps your revenue generation process is better than it has ever been, opportunities are being capitalised upon, your customers feel good doing business with you and your competitors respect you above all others.

So why doesn't your corporate performance leave you with a great feeling? What is still to be done?

Take a hard look at how you manage your Corporate Spend. Those purchases that are a necessary function of keeping your organisation "up and running". The service costs of keeping your workforce executing for you. The underlying costs of doing business that seem to eat away at your bottom line and turn what could be a great success story into mere respectability.

...and consider the big picture, look for process efficiencies, cashable economies of scale and reduced waste and error.

Bring your corporate spend under control.



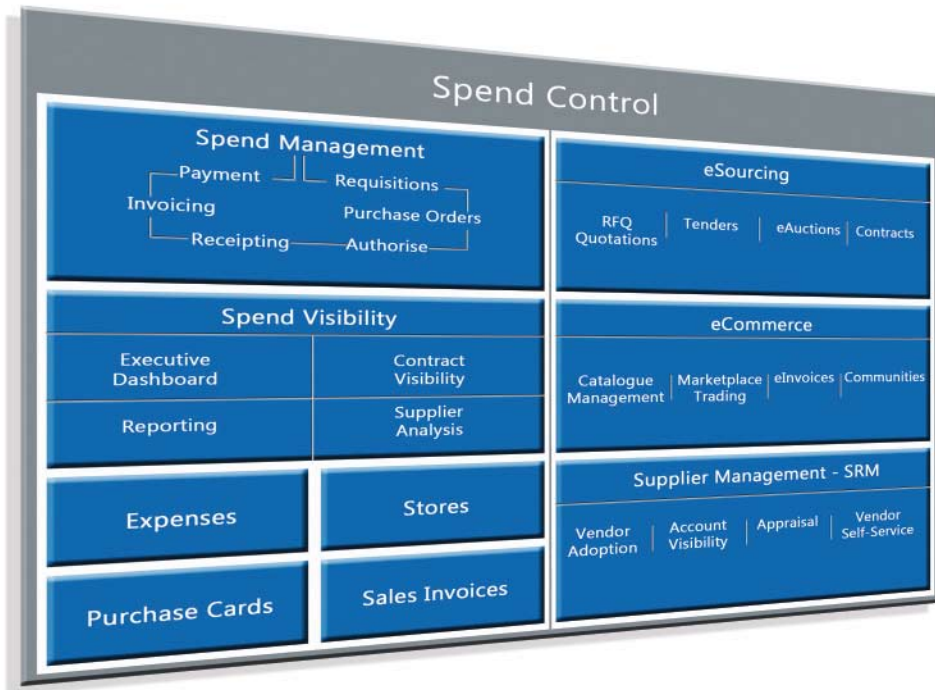
Starting off right

CHOOSING A MARKET LEADING SPEND CONTROL SOLUTION

As you start to create this wave of efficiency for your organisation then look to achieve three high-level goals:

- Corporate control
- Visibility of process
- Measurable savings

These benefits can only be delivered using highly-configurable, off-the-shelf software that provides a compelling user experience and that is full integrated to your corporate financial software. In other words... you want a solution that is fast to deploy, simple to integrate and easy to use.



PROACTIS Application Scope

WHAT BUSINESS PROCESSES CAN I ADDRESS?

The Enterprise functions on the left side of the diagram automate the Purchase to Pay cycle, as well as the delivery of management information and analysis. Together they comprise, world-class procure to pay software that is already bringing corporate spend under control for more than 200 organisations.

The right side of the diagram shows strategic sourcing functions that can be automated using on-line interaction between you and your suppliers. These capabilities are delivered through our hosted on-demand suite of applications, known as PROACTIS PLAZA.

Each of these applications may be delivered and implemented separately, perhaps integrating with your existing back-office software. Alternatively they may be combined as an end-to-end strategy that delivers the most complete eProcurement solution available today.

PROACTIS P2P

The flagship Proactis solution, PROACTIS P2P, is designed to manage all non-payroll spend. The software streamlines purchasing and invoice handling processes, imposing vital controls over spending, delivering instant cost-base visibility and automating typically inefficient paper-intensive processes to bring savings from process efficiencies and economies of scale.

PROACTIS P2P is a complete spend management platform, streamlining the purchase-to-pay process from requisition through invoice matching, discrepancy resolution and integration with corporate financials. Add-on modules for Spend Visibility (reporting and dashboards), Expense Management, Stores Management, Purchase Cards and Document Management are also available.

PROACTIS P2P is available as:

- Enterprise Edition - a highly configurable solution adaptable to suit the needs of even complex, or widely distributed organisations. This usually involves a consultancy project to manage configuration and deployment
- SME Edition - a pre-configured solution to quick-start your Spend Control initiative. For smaller organisations it can be installed, deployed and live with just few days of professional assistance.

Requisitions & Orders

Initiation of the procurement process... either with full order detail from a knowledgeable buyer, or as a simple statement of need in the form of a requisition.

Catalogues

In-house categorised lists of goods/services, or portal-based, vendor managed catalogues fully integrated to price-list contracts. Support for external categories (e.g. UNSPSC, NIGP), 'punch out' to supplier web sites and more.

Workflow & Authorisation

A representation of corporate processes, electronically taking the purchasing transaction through the appropriate authorisation routes according to your business rules.

Document Scanning

Document imaging, including OCR input, streamlines data flow and tracking in a dedicated PROACTIS module or as a gateway to your enterprise wide document management system

Invoice Matching

A three-way match to ensure you only pay for goods/services you have ordered and received, and with originator-led troubleshooting for mismatches

Payments

Automatic pass-through to financials for all authorised invoices to ensure visibility of payments for all involved in the P2P cycle.

Management information

Dashboard and report based information, specific to each registered user, delivered in a visual metaphor that is the most appropriate to the type of data being presented.

Employee expenses

Entry and processing "after-the-fact" purchases that still need to be recorded and available for analysis to ensure visibility across all administrative spend.

Stores & Inventory

Corporate stores for MRO or consumables such as office supplies are all maintained by this multi-location virtual warehouse which can be treated as an internal vendor

Purchase Cards

Full integration and reconciliation with both lodge cards and "walkabout plastic" (corporate charge cards). Often used to great effect for high-volume low-value transactions.

PROACTIS Plaza

PROACTIS Plaza is an environment presenting a suite of hosted applications that may be used as the core of an organisation's buy-side eCommerce strategy, or as simple enhancements to any (i.e. not just PROACTIS P2P!) purchase-to-pay application. When delivered alongside PROACTIS P2P, the combination represents the most comprehensive eProcurement solution available today. When delivered as individual components, PROACTIS PLAZA applications are capable of integrating seamlessly with your current P2P systems (such as Oracle iProcurement, Ariba, mySAP, etc.) and back office financials.

- eSourcing includes separate individual modules for managing various aspects of the sourcing and ongoing contract management process.
- eCommerce automates supplier transactions and catalogue management across the Web, providing the most sophisticated transaction hub in town!
- Supplier Relationship Management (SRM) provides tools for managing the buyer/supplier relationship with vendor self-service.

PROACTIS PLAZA modules are delivered in a fully hosted on-demand model, which enables you to get up and running fast.

eSourcing - RFQ Management

Support for everything from a simple "how much does it cost" question to a known supplier, to a sophisticated multi-parametric questionnaire to a range of possible vendors - all electronically.

eSourcing - Tender Management

Using the same questionnaire methodology as RFQ Management, Tender Management offers sophisticated features like data-vault, panel scoring, and integration with legislative processes.

eSourcing - Contract Lifecycle Management

The ultimate product of a sourcing event or a repository for existing agreements, CLM delivers full visibility and control of buyer commitments and vendor responsibilities.

eCommerce - Catalogue & Content Management

World-class catalogue management, both manual & electronic maintenance, portal-based or locally hosted, supplier-led or in-house published with unlimited attributes and categorisation

eCommerce - Community Management

Support for public or private communities with full trading and communication capability. Delivering a B2B portal with collective or individual relationship management.

eCommerce - Electronic Invoicing

Bulk transaction feeds from vendor to buyer through secure channels enables seamless flow from order to pay, An SME "PO-flip" also enables small business to compete effectively.

SRM - Vendor Recruitment & Adoption

Electronic vendor communication and recruitment system from initial contact through to approval and certification. Granular approval down to product level using CPV codes.

SRM - Account Visibility

Provision for vendors to manage payment expectations without involving Accounts Payable and to monitor customer payment performance trends.

SRM - Vendor Review & Appraisal

Ability to segment vendors by risk and strategic value to optimise vendor reviews. Performance monitoring and reporting to support sourcing decisions.

So what's your problem...

MAVERICK SPEND?

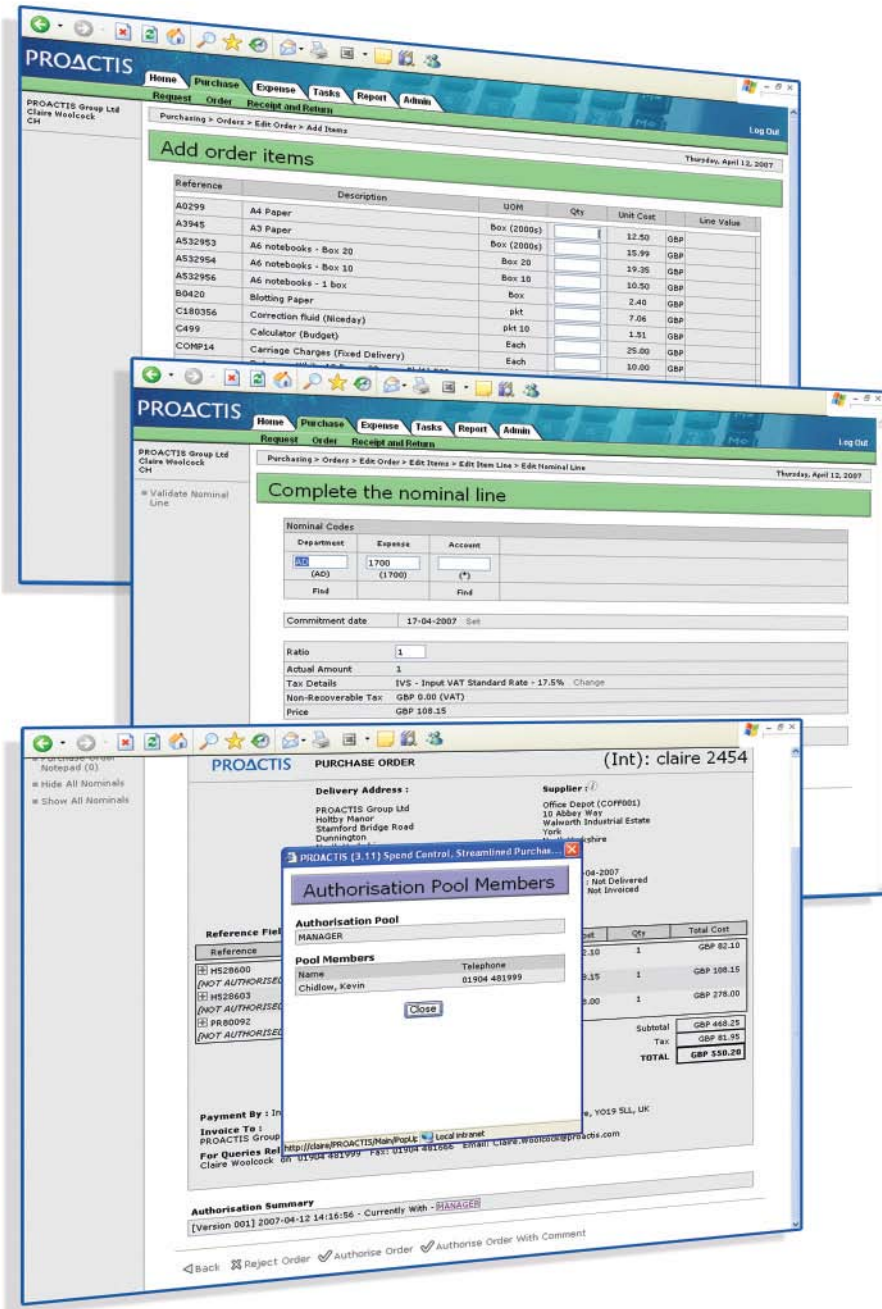
Regardless of corporate procurement guidelines and processes, whenever staff need to procure goods they will seek out the easiest route to satisfaction. Without an effective spend management solution that often means outside of corporate control.

The impact of such "maverick spend", whether innocent or malign, is that economies of scale are lost, off-contract buying invites corporate risk and fraud is enabled.

This has an enterprise-wide impact - reducing margin with all its implications, introduction of inefficiencies and limited visibility of corporate liabilities.

How can PROACTIS solutions help? Check out some of these examples...





CONTROLLED CATALOGUES AND SUPPLIERS

Control can be as tight or as loose as you specify for your organisation. Every user is profiled as they are given access to PROACTIS. Each supplier they need to buy from can be sanctioned, each item or service they can purchase can be specified using rapid profiling and each type of transaction they can use is made available.

The price to be paid will have been negotiated with the vendor - "off catalogue" deals will require additional authorisation. Over-deliveries will need additional workflow authorisation prior to payment. Control is in your hands

UP-FRONT CODING & COMMITMENT CHECKING

All account codes are generated as the Order is generated. The rules for building the account code are specified as part of your implementation and integration process.

The user can be given the flexibility to select, say project code or cost centre, or they may be forced to buy only for a specified code. The level of coding flexibility will reflect the standards you lay down.

Checking for availability of funds for a purchase takes place at the time of placing an order and can optionally prevent a user placing an order inappropriately - this, of course, can also take into account orders placed, but not yet received or invoiced (commitments/encumbrances)

AUTHORISATION WORKFLOW

All orders can be forced through an authorisation workflow, dependent upon value, item, vendor, site-specific attributes, available authorisers, and to any level of sophistication.

All transactions are transparent throughout their lifecycle - both to the originator and to other parties to the workflow.

Rejection of authorisation returns the transaction to the originator for amendment or information and each iteration of the order is audit trailed in order to maintain control.

So what's your problem...

LACK OF COST PIPELINE VISIBILITY?

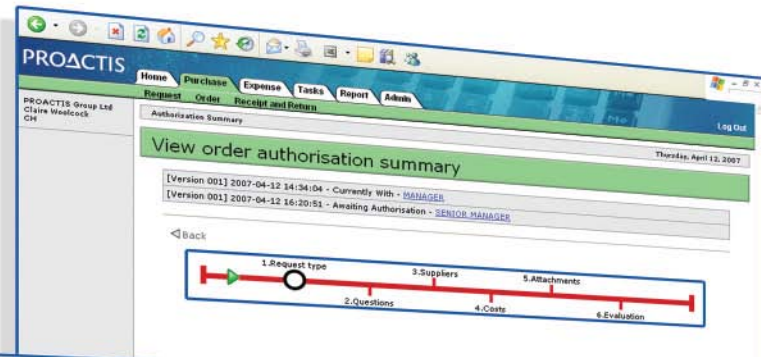
In a recent survey for one of our customers prior to implementing PROACTIS we found that more than 60% of inbound invoices were "invisible" to them prior to receipt by Accounts Payable. There was no electronic record of any liability and management had no collective view of corporate exposure. A similar situation was not at all uncommon amongst many of our customers.

The impact of this is always uncontrolled cash flow, lack of compliance to corporate budgets and a clear risk exposure to the business. Financial control is lacking and corporate governance is threatened. Everyone in the enterprise is at risk when the business is "running blind".

We all know that a problem like this can't be that difficult to solve... right?

How can PROACTIS solutions help? Check out some of these examples...





TRANSACTION VISIBILITY THROUGHOUT WORKFLOW

From the initial expression of a business need, i.e. the desire to buy, through to the receipt of an invoice from your supplier, there is a need for your organisation to have a view of what costs are coming down the pipeline (in the same way that you want to know what revenue is coming down the sales pipeline!). You cannot plan well for what you unaware of.

With PROACTIS, everyone from the originator through to senior executives is able to access any such commitments and their stage in the transaction lifecycle.

EXECUTIVE DASHBOARD "VITAL SIGNS"

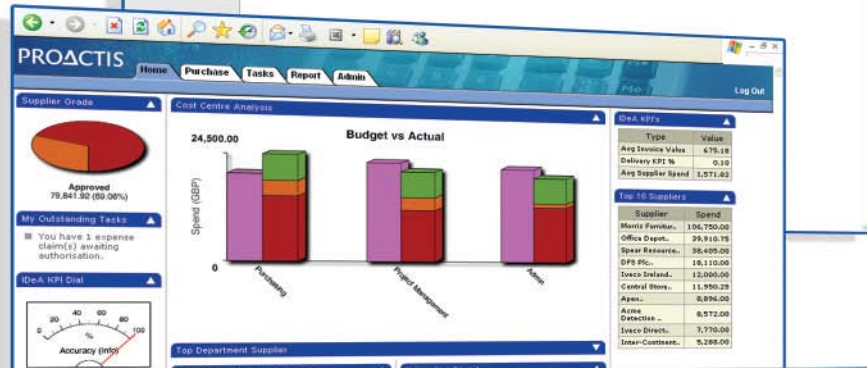
Whilst you should know what costs are coming, you should also be able to access those costs through a simple user interface that delivers against your particular scope of responsibility i.e. "what has my department committed to spend on a particular commodity".

PROACTIS presents such commitments in a clear and concise format that is meaningful to each individual user. Each KPI should present information that gives the user "finger-on-the-pulse" knowledge of what is going on in their domain.

COMMITMENT REPORTING

Delivering information at one level isn't enough either. The delivery should also allow users to "drill around" in order to segment the data differently and to return to source transactions and documentation, including the commitments or encumbrances that are not yet in "the books".

PROACTIS makes it possible to quickly produce a report that outlines total encumbrance and allows a view by area of responsibility, or project, or spend category, or user.... or whatever!



DEPARTMENTAL COMMITMENT ANALYSIS

MONTH: FY:2006-Nov
DEPARTMENT: Purchasing

Days Old	Received	On Order	Un-Authorised
Phil Robinson			
505	0.00	0.00	0.00
504	0.00	0.00	0.00
502	0.00	0.00	0.00
271	0.00	0.00	0.00
251	0.00	0.00	0.00
GBP TOTAL	0.00	0.00	0.00
Claire Woolcock			
499	0.00	0.00	74.53
496	0.00	0.00	100.00
496	0.00	0.00	100.00
496	0.00	0.00	0.00
495	0.00	50.00	0.00
495	0.00	20.00	0.00
495	0.00	0.00	0.00
495	0.00	0.00	0.00
495	0.00	0.00	0.00
495	0.00	0.00	0.00
495	0.00	0.00	0.00
495	0.00	0.00	0.00
502	0.00	0.00	0.00
271	0.00	0.00	0.00

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So what's your problem...

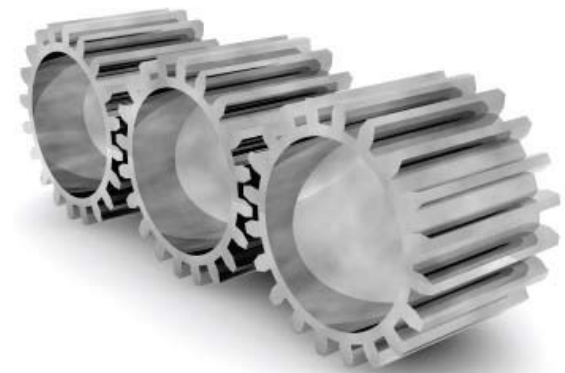
PROCESS INEFFICIENCIES AND INCONSISTENCIES?

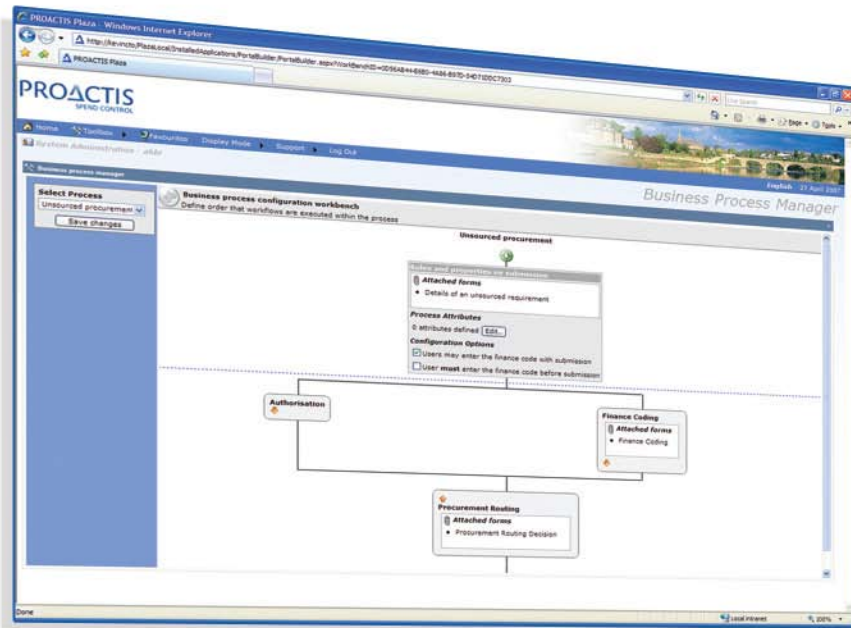
Manual processes are time consuming, prone to error and open to fraud. Often they lack the transparency and auditability required by world-class organisations.

Everyone gets frustrated by unnecessary delays caused by breakdowns in manual workflow, by inability to track transactions or to understand who currently owns the process. The whole organisation suffers from time slippage as necessary purchases fail to be expedited efficiently. And duplication of effort, often a major symptom of "old school" thinking, increases the cost of doing business

Dramatic savings can be made through streamlined processes. Proactis software acts as an agent of change to allow manual processes to be automated. It is not unusual for our customers to use the implementation as an opportunity to re-engineer such processes and gain even greater savings.

How exactly can PROACTIS solutions make a difference? Check out some of these examples...





WORKFLOW BY TYPE

Every purchase, from expression of need through payment, should follow a process that reflects the type, value and purpose of the transaction. In an ideal manual system, a physical document flows through the steps needed to fulfil the business process & corporate rules. Proactis replicates that workflow electronically for each type of purchase, removing the need for physical movement and tracking of the source order or requisition and its resulting vouchers.

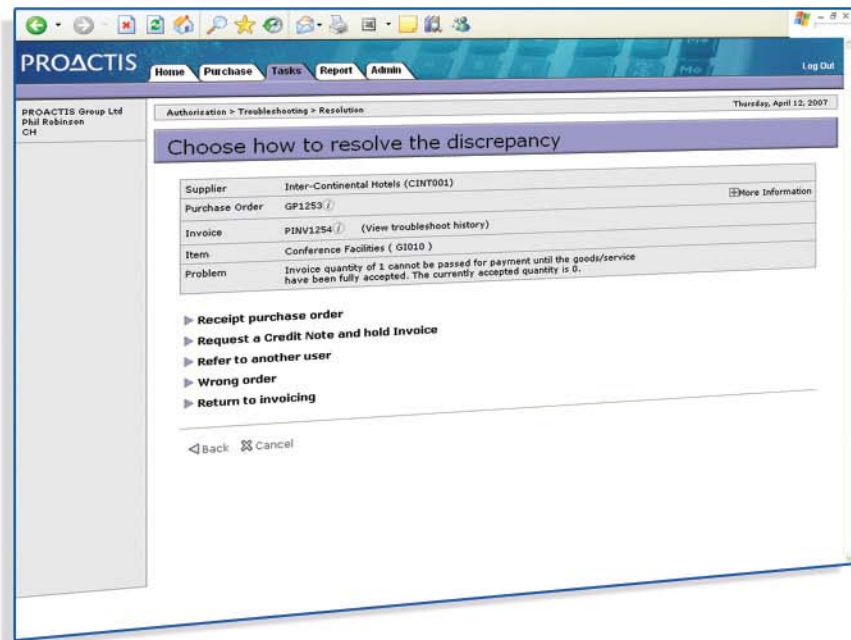
The transaction remains visible to all relevant parties through the workflow and, because the "movement" is electronic, every subsequent step becomes immediately available after completion of the preceding stage. Process is streamlined while delivering full transparency and accountability.

EMAIL AND TASK INTEGRATION

Workflow events deliver email alerts to relevant users with frequency and consolidation settings defined by each user. Each email provides click-thru access to the appropriate system function allowing occasional users, e.g. Authorisers, to perform their tasks with little need for system training. All MAPI-compliant email systems are supported (e.g. Outlook, Notes etc).

INVOICING & MIS-MATCH TROUBLESHOOTING

Invoices are registered either manually, on receipt of a paper invoice, or electronically. eInvoices can be received in bulk from large corporations or from SME's as a "PO flip". Once registered, invoices are matched against the PO and receipt (or just PO), and because coding and authorisation take place at point of order, become immediately available for payment in Accounts Payable. Mis-matched invoices are retained until differences are reconciled. Any mis-matched transactions are returned electronically to the originator of the order for resolution. A plain language explanation of the problem, along with a range of possible solutions, is presented to the originator to ensure rapid expediting of the invoice. Full visibility of outstanding mis-matches allows them to be tracked and resolved quickly.



So what's your problem...

SYSTEMS INTEGRATION?

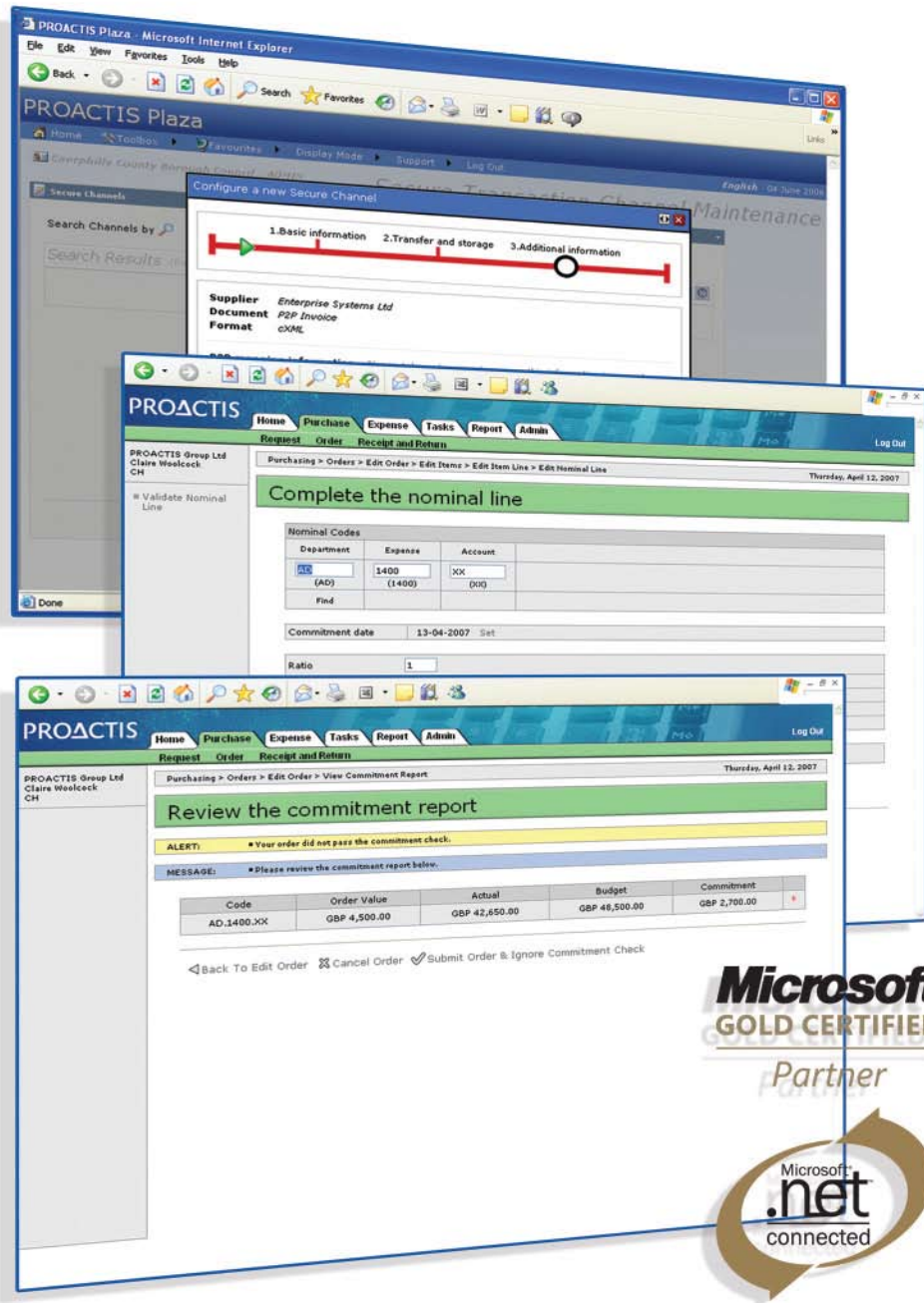
We all want a seamless system that works the way we think. Unfortunately no one vendor has yet delivered everything exactly the way any one organisation works, and we rarely start with a blank sheet of paper. Integration of disparate applications is a major consideration as you incorporate a new solution into your business. However, early integration attempts from application vendors often left users vulnerable to "asynchronous upgrade syndrome", with major re-engineering required to ensure upward compatibility of systems.

The response to this has sometimes been to default to buying a "single" ERP solution hoping that, because all the applications come from one vendor, there will be no integration problems - a compromise based on false hope.

The truth is... you want best-in-class applications that integrate seamlessly using a future-proof methodology.

How does PROACTIS respond to that challenge? Here are some pointers...





Microsoft
GOLD CERTIFIED
Partner



DATA SYNCHRONIZATION

Best-in-class software demands specialization in the data held for specific business entities (e.g. vendor records). PROACTIS uses standard Microsoft tools to keep any such entities synchronised across systems at all times. The tools employed depend upon the frequency and method of update and, to some extent, the capabilities of the source or target application. Both scheduled or immediate updates, targeted or sourced normalisation are available.

TRANSACTION INITIATION

Whilst Request and Ordering functions are standard features of Proactis software, sometimes other systems initiate these transactions - Proactis simply receives them into its workflow. All purchases are recognised as encumbrances/commitments using automatic posting into your Financials from Proactis. All accruals are managed automatically as the purchasing transaction proceeds through its workflow, until finally a request for payment is posted into Financials, and a "payment made" marker returned from the Financials when effected.

INTER-SYSTEM INTERACTION

Proactis uses synchronised data to build Account Code structures and to perform interactive validation against your chart of accounts and user-profiles. Through the life of the transaction, budgets and commitments are checked against your Financials at point of interaction to produce an up-to-the-moment view. Integration with Document Management systems provides an in-line view of the source document as a drill down from the electronic transaction

STANDARDS & TOOLS

Proactis software is built upon Microsoft technology and all integration tools are industry standard. The integration methodology delivers forward compatibility and leaves you in control of the approach you take to adopting new product features as your applications are upgraded.

So what's your problem...

USER ADOPTION?

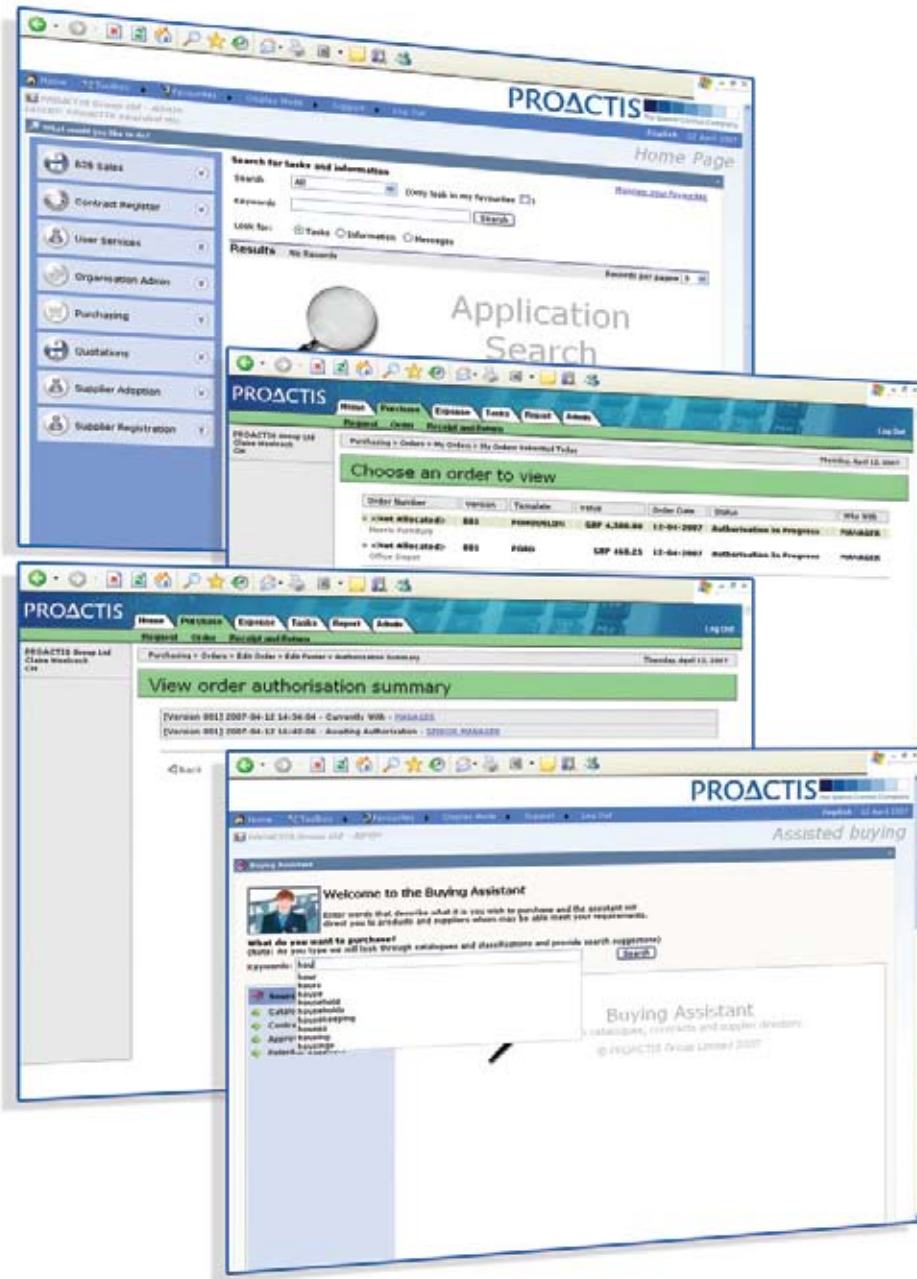
There is no doubt that if a procurement solution is not adopted by everyday users it will fail to control spending for the organisation. If users can find an easier way to satisfy their business need than by employing the system they should use, they will. Most user interfaces are focused on the transaction, not the user. Most workflows demand too much thought to be classified as automatic. Few systems allow transactions to be reduced to a three-click order for occasional users.

It's simple - if an organisation doesn't address the reluctance of most people to change what they do today, it will not realise the benefits of a successful Spend Control strategy. Users will still have to manually fulfil their needs, managers will have incomplete visibility, executives will still have reduced control and the whole organisation will still suffer as savings are missed.

And yet encouraging people to adopt a system that really is easier and more effective should be a no-brainer...

How does PROACTIS address this? Here are some examples...





HIGHLY INTUITIVE USER INTERFACE

PROACTIS software utilises Microsoft Inductive User Interface guidelines to deliver the most intuitive and compelling user experience you may have ever seen. Each process is presented in a way that represents a real-world experience for users and utilises metaphors that are readily recognised.

Mouse-clicks, windows and scrolling are minimised by well designed ergonomics. Short-cuts are made available wherever practical. Useless clutter is removed from the desktop. Searches are assisted by progressive selection. And each user experience can be personalized wherever appropriate.

TRANSACTION OWNERSHIP

Each expression of need, whether a simple requisition, a fully completed order or a request for quotation or tender, is owned by its originator. All issues during its lifetime are returned to the owner, whether a query from the authorizer or a troubleshoot on an invoice, using electronic workflow. The physical movement of paper is eliminated by the electronic transfer of the process - streamlining business workflow, clearing bottlenecks and resolving problems by the easiest route, the originator.

INDUCTIVE BUYING

Corporate procurement standards and rules are often too complex for occasional buyers to remember or understand. Historically, contracts with vendors are held in a different place than catalogues and any potential suppliers are left in the telephone directory or the back of someone's memory. PROACTIS leads the buyer through an assisted process to help them through the corporate rules and presents them with the various sources available to satisfy their expression of need

Such assistance isn't limited to company-specific options. The user may be led out into the virtual world with the option to include external eMarketplaces and even specific vendor web-sites.

So what's your problem...

CORPORATE GOVERNANCE & COMPLIANCE?

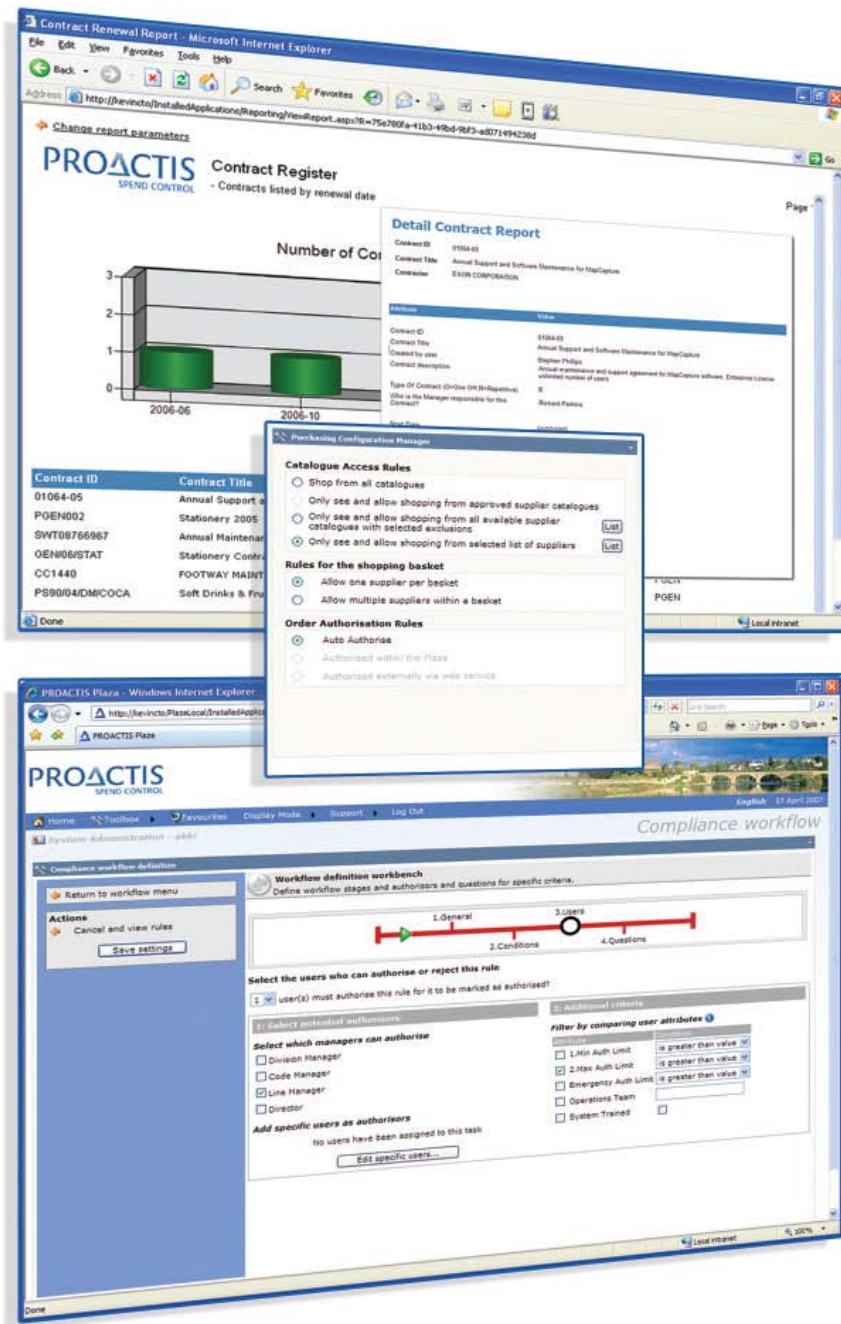
Understanding your corporate responsibility and providing the controls you need to comply with the requirements of the Sarbanes-Oxley Act and other similar European specifications is an important part of the role of the Corporate Procurement Officer. How closely can you control the buying habits of your staff? How easy is it to manage maverick spend? Balancing ease of shopping with the rules that you need to impose is a tightrope that must be walked in order to allow people to do their job within corporate constraints.

Transparency of process during the transaction with a full audit trail demands a world-class software implementation and a methodology that is itself fully auditable.

How can we encourage vendors to take responsibility for their data, under your control and without compromising firewall standards? What processes should be put in place to manage price controls? Does the user profiling in Procurement match that in my other systems? The questions go on...

How does PROACTIS tackle these difficult issues? Here are some pointers...





SARBANES OXLEY

Section 404 of the Sarbanes-Oxley Act in the USA, and similar specifications in European legislatures, require that executives must publicly state their responsibility for establishing and maintaining an adequate internal control structure and procedures for financial reporting.... PROACTIS delivers full accountability and visibility for Corporate Spend throughout its transaction workflow. The reporting and analysis capabilities of the PROACTIS solution are unparalleled and provide drill-around availability of all spend data passing through the process.

CORPORATE GUIDELINES

Starting from the initial expression of need, PROACTIS begins to collect the information it needs to automatically assign corporate rules to the transaction. The account coding structure can be applied as rigidly and automatically as you wish, buying limits can be imposed, graded authorisation structures followed and encumbrance and budget checks enforced throughout the process. Catalogue access can be managed down to the most granular level and each transaction type can specify who can buy what, from whom and for what price. Unlimited authorisation structures and workflow allow you to control spend in the most refined way.

COMPLIANCE ENGINE

Complex procurement standards and rules are often difficult to enforce. Leading the buyer through an assisted process, PROACTIS helps them easily follow such rules and presents them with only the sources available to them with the options available prioritised to further assist the purchase. Guidelines are set globally and managed with business rules within the procurement process to provide the Corporate Risk Officer with both the control mechanism and visibility of this important process.

Avon Fire & Rescue Barnsley Metropolitan Borough Council Bradford Metropolitan District Council Bristol City Council British Olympic Association Caerphilly County Borough Council Calderdale Metropolitan Borough Council Cardiff County Council City of London City of Wakefield Metropolitan District Council City of York Council Connexions Merseyside Coventry City Council Craven District Council Cumbria County Council Denbighshire County Council Department of International Development Doncaster Metropolitan Borough Council East Yorkshire of Riding Council ELWA - Education and Learning Welsh Assembly GMPT - Greater Manchester Passenger Transport Executive Hambleton District Council Harrogate Borough Council Kingston upon Hull City Council Kirklees Metropolitan Council Lancashire County Developments Leeds City Council London Borough of Merton London Borough of Newham Mendip County North East Lincolnshire Council North Lincolnshire Council North Yorkshire County Council Pembroke County Council Rhondda Cynon Taf County Borough Council Richmondshire District Council Rotherham Metropolitan Borough Council Ryedale District Council Scarborough Borough Council Scottish Borders Council Selby District Council Sheffield City Council Sport England - Sports Council for England Swansea City SYPT - South Yorkshire Passenger Transport Executive

Who else has solved these problems?

OUR CUSTOMERS INCLUDE:

Tameside College The Valuations Office Agency United Nations University of Birmingham West Yorkshire Police Wiltshire County Borough Council WYPTE - West Yorkshire Passenger Transport Executive Yorkshire Coast College Amicus Amnesty International Benenden Hospital Trust Chartered Society of Physiotherapists CIC - Community Integrated Care Connexions Merseyside Disability Rights Commission General Social Care Council IUCN - International Union for Conservation Union London & Quadrant Housing Association MAG - Mines Advisory Group Martlet Homes National Autistic Society National Human Genome Research Institute (The Wellcome Trust) National Trust for Scotland NASUWT - National Association of School Masters and Union of Women Teachers NSPCC - National Society of the Prevention of Cruelty to Childrer Peabody Trust Refugee Council RNID - Royal National Institute for the Deaf Sport England - Sports Council for England TUC A4E ABN AMRO Access Self Storage Andor Technology Arawak Alamo Rent a Car Anglesey Aluminium Group Agilisys Blackwell UK Boehringer Ingelheim Buying Team Ceridian Centrefile CERT Group CJ Components Clerical Medical Clifford Chance Ltd Convergys EMEA Craegmoor Healthcare Corporation of Lloyds CPP - Card Protection Plan Domestic & General Eastern Airways UK Equity Insurance Group Ferrero UK Ltd First Data Bank Europe Fujitsu Gerrard Management Services Ltd (Barclays Bank) Givudan Guy Salmon H Bauer Publishing HDP Projects Ltd Helmet Integrated Systems Herbert Smith HMV Hoyer Eire Hoyer Finland Hoyer UK Infinis InTrust - Group of Companies Iron Mountain (UK) Ltd Killik & Co KBC Bank Law Society Malmaison Hotels Bars & Brassieres Marathon Oil Corporation Mercer Human Resources National Car Rentals Nickleby & Co Numerica Corporation Parkwood Group Petro-Canada UK PKF- Accountants and Business Advisers Sheffield International Venues Starcom Worldwide Stirling Medical Innovations Stoke Park Smith & Williamson Thomson Directories Teletext Touchstone Trustmarque Solutions TTP Com - Motorola TTPCOM Product Group TV Corporation Vantis Numerica LLP Virgin Active Virgin Holidays Wavex Technology Wickes Home Improvement Centres Windsor Life Assurance Waste Recycling Group

About PROACTIS

GETTING TO KNOW THE LEADING SPEND CONTROL COMPANY

Proactis Group is a specialist in Spend Control software that helps mid to large size organisations take control of costs and streamline procurement. Founded in 1996 by some of the UK's leading financial software pioneers, the company has more than 200 commercial, not-for-profit and public sector clients.

As a leading provider of on demand Web-delivered spend control solutions, Proactis works alongside an array of software vendors and systems integrators to sell and deliver its software, offering a low-risk and highly scalable business model. The products are authored entirely in-house and the software is truly universal - interoperable with all financial systems and back-office software.

Proactis Holdings Plc, of which Proactis Group Limited is a wholly owned subsidiary, was floated on the Alternative Investment Market in June 2006 (PHD). From its Corporate Headquarters in the North of England the company supports clients around the world.

Proactis offers a range of products designed to empower the procurement functions of mid-to-large size organisations. All Proactis software offers the same 3 key benefits of control, visibility and cost-reduction, and is built to be fast to deploy, simple to integrate and easy to use.



Systems Advisers Group Profile

The success or failure of any development project depends greatly on the experience of the Partner you choose to assist you in the project. Systems Advisers Group has been successfully partnering organisations to deliver business

solutions for more than 17 years in 50 countries - we bring a deep wealth of knowledge and experience to your projects.

Headquartered in Europe and with Centres of Excellence in Europe, Africa, Asia Pacific, North America and Latin America, we have one of the largest resource pools of any global Microsoft Dynamics partner - bringing you local expertise combined with global reach.



How can we assist you next?

Systems Advisers Group helps leading companies plan and implement projects that stay on time and budget to deliver business results.

Our Sales Offices

- ▶ BELGIUM
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- ▶ GERMANY
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Microsoft Development Centers

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- ▶ SAO PAULO, BRAZIL
- ▶ GLASGOW, UK

Let's talk

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