


WHERE DO YOU WANT YOUR BUSINESS TO GO...



Get ahead and stay ahead in today's competitive global market. Give your employees the right tools that will help them significantly contribute to moving your company forward, overcome complex business challenges, and add to the bottom line.

The right tools can help you:

- ✓ Work effectively and decisively.
- ✓ Maximize productivity and efficiency.
- ✓ Respond quickly to changing marketplace demands.

You can do all this, and more with the right business management solution - Microsoft Dynamics™ AX.



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Works like and with familiar Microsoft products

Microsoft Dynamics™ AX can help you outpace your competition with an easy-to-use solution that works like and with familiar Microsoft software

like Microsoft Office, and automates critical business processes, eliminates manual data re-entry, and helps your people make the fast, informed decision-making that is crucial to driving profitable operations and meeting customer demand. Unlike some other business management systems that force you to use specialized toolsets, Microsoft Dynamics™ AX uses standard adapters based upon VisualStudio.NET and BizTalk Server 2006. Microsoft Dynamics™ AX leverages other Microsoft product innovations such as Microsoft SQL Server 2005 and Windows, and integrates financial, customer relationship and supply chain processes. The solution lets your people work with familiar Microsoft Office software while using your business management solution.

Easily customizable and highly scalable

Microsoft Dynamics™ AX is built with a layered architecture so you can customize one layer without affecting the functionality on other

layers. This means that you can adapt and upgrade your solution over time with less risk and expense.

You can also adapt Microsoft Dynamics™ AX to new business processes, enabling you to respond quickly to changes in the market, which helps make your people and your business follow the market and work more effectively. Furthermore, you can extend the already powerful core solution by adding industry-specific solutions.



Advanced technology supports your growing business

Microsoft Dynamics™ AX is built to change and evolve with your business and technology needs. The solution

gives your people direct access to the information they need to do their jobs; while managers have the ability to control access to sensitive data.

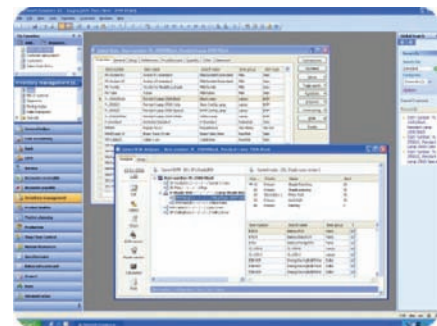
The three-tier, object-oriented architecture of Microsoft Dynamics™ AX integrates with other Microsoft technology like Microsoft SQL Server 2005, offering you high-speed server-side performance and the ability to easily scale your IT infrastructure, so the solution can grow with your company. Additionally, the object-oriented architecture of Microsoft Dynamics™ AX is different than many competitors in that it can scale up to support large distributed businesses, and can scale down to support specific requirements of smaller companies.



Key Features

Microsoft Dynamics™ AX supports your entire business and allows you to choose from comprehensive functionality, including:

- Manufacturing
- Distribution
- Supply Chain Management
- Project Finance
- Financial Management
- Customer Relationship Management
- Human Resource Management
- Business Analysis
- Enterprise Portal, with Microsoft® Windows® SharePoint® Services integration
- Reporting Services with Microsoft SQL Server® 2005
- Web services and .NET interoperability with Microsoft Visual Studio® 2005
- Business document exchange and integration framework with Microsoft BizTalk Server 2006



Microsoft Dynamics™ AX helps you hold down training costs and get your people working more effectively by using Microsoft-standard user interfaces



Connect and interact with ease

Microsoft Dynamics™ AX helps you to collaborate efficiently with your business partners by exchanging documents electronically. The solution

also extends your business processes to the Internet easily, opening your company to customers from all over the world, 24 hours a day, 7 days a week, by developing Web functionality with the same integrated set of development tools you use to develop Microsoft Windows client-based functionality.

By integrating with Microsoft BizTalk Server 2006, Microsoft Dynamics™ AX has the flexibility to help you connect to very large corporations that use sophisticated integration standards as well as smaller businesses with simpler standards. You can

also use XML to streamline your supply chain, increase accuracy, and speed up your production, sales and delivery processes.

A global solution

Microsoft Dynamics™ AX is truly a global solution that gives you built-in multi-site, multi-language and multi-currency capabilities for more than 30 countries, as well as



local tax, regulatory and market requirements. Unicode capability lets you use multi-byte character sets, and the solution is designed so that new sites, languages, currencies and local functionality can be enabled easily, helping your company take advantage of the global marketplace quickly.

Automate the business critical processes you want

Customize your Microsoft Dynamics™ AX solution by selecting the functionality you need to closely match your processes and fit the requirements of your organisation. As your company grows and new opportunities arise, you can expand your solution by adding new functionality.

Key features and functionality:

Manufacturing

- MRPII-compliant supply and demand planning
- Finite and infinite capacity and Materials planning
- Job scheduling and sequencing
- Resource management
- Shop floor management
- Work order management with job costing
- Product configuration
- Graphical bill of materials designer with version control

Distribution

- Multi-site warehouse management
- Inventory management with dimensions
- Order handling with trade agreements
- Order promising
- Item and lot number reservation and tracking

Supply Chain Management

- Demand forecasting
- Intercompany trade
- Procurement management

- Partner self-service web sites
- Performance monitoring
- Electronic information exchange

Project Management

- Project types and hierarchies
- Project finance and invoicing
- Consultant self-service web sites

Financial Management

- Financial management with dimensions
- Intercompany accounting and consolidation
- Complete audit trail
- Cost Accounting
- Fixed Assets

Customer Relationship Management

- Sales force and marketing automation
- Telemarketing and questionnaires
- Sales management
- Customer self-service web sites
- Computer telephone integration
- Document management
- Outlook synchronization

Human Resource Management

- Organizational charts and employee registration
- Skills mapping and recruitment
- Employee self-service web sites
- Business process management

Business Analysis

- Designer for multi-dimensional data cubes
- Integration with Microsoft Analysis Services
- Analysis views through embedded pivot tables
- Balanced scorecard with key performance indicators

Service Management

- Service orders and service contracts
- Scheduling service orders to technicians
- Service calls
- Spare part replacement history
- Service subscription



For Microsoft Dynamics™ AX solutions, come to the global experts.

Systems Advisers Group provides global companies with solutions and services around Microsoft Dynamics™

AX. With a presence around the world and with Centres of Excellence in Europe, AsiaPac and LatAm, we are strategically placed to provide solutions to Hub & Spoke companies through our unique onshore-offshore engagement model.

Our ERP implementation experience covers hundreds of satisfied clients in over 50 countries worldwide.

“ During the initial evaluation visit to Cronos, their consultants demonstrated detailed product knowledge and were professional and thorough...

A customer reference was taken up, which reinforced the opinion we had already formed about the competence of the company and the people who would be involved in our project.

The decision to select them was taken jointly by Finance and IT and was unanimous.”

*Geoff Isherwood
VP of IT, Cronos, United Kingdom*

The Microsoft Connection

Our role as a "power vendor" describes our close development relationship with Microsoft and in particular its Global Localisation Team. Systems Advisers Group carries out localisation development services on behalf of Microsoft for various locales and legislative requirements worldwide. This is a relationship stretching back many years. As a result, our consultants are fully equipped with the tools and knowledge for various Microsoft Dynamics™ AX solutions.

The company has one of the largest pools of resources worldwide that are certified in technical and functional aspects of Microsoft Dynamics™ AX. This experience and expertise enables us to provide customers with solutions across the complete life cycle of Microsoft Dynamics™ AX, spanning requirements capture & analysis, design, development, testing and training.

Systems Advisers Group also delivers partner training, pre-sales support, technical & application consultancy as well as development services to the Microsoft partner community through Partner Enablement Programs.



How can we assist you next?

Systems Advisers Group helps leading companies plan and implement projects that stay on time and budget to deliver business results.

Let's talk

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