

The SAG Partner AdvantEDGE Program

Global clients today are looking at applications with country specific localised layers so it becomes easier to work in each country location. You have the expertise for setting up the system in a country but how will you be able to support your client on a global scale?

Expand the capabilities of your ISV applications from a single country focus to a global ISV application. As one of the primary vendors used by Microsoft to develop and maintain the numerous country localization layers, our expertise brings a dedicated team who has a vast knowledge of a country's localisation integration issues.

The SAG Partner AdvantEDGE Program allows a partner to scale up business while making sure that their clients acquire the best of services; overall increasing the quality of support and increasing their margins due to the low costs of outsourcing.



“Local Functionality & Seamless implementation across multiple countries providing for greater customer satisfaction & increased business development opportunities...”

Experience & Knowledge

As one of the primary vendors used by Microsoft to develop and maintain the numerous country localization layers, our expertise brings:

- ◆ Detailed knowledge of the current localisation layers for countries such as India, Japan, Brazil, Thailand, Arabia and China Local regulatory knowledge
- ◆ Knowledge on some global country features like letter of credit and letter of guarantee.
- ◆ Deep experience working with country localisation integration issues
- ◆ Highly knowledgeable functional and technical product specialists
- ◆ Strong Localization competencies - scoping and feasibility estimates, Code merging of multiple localisation layers, Integration and testing of ISV applications against any localisation layer, Language file translation and documentation services

- ◆ 75+ member team dedicated for Microsoft Dynamics AX localisation

Fantastic job team! Last night the Ready To Market (for GLS Cons) announcement was made. It has been a really long haul and we really appreciate all the effort, energy and dedication you have shown in getting this release out the door. We look forward to working with you all on future projects.

Keep up the passion and dedication and great work! This is a truly wonderful start to 2009!

All the very best for 2009 and new experiences.

Janine O'Shea
Program Manager Lead: India, MEA and APAC
Microsoft Corporation

Key Work by Localisation Team

- Localisation on Microsoft Dynamics AX: India, Brazil, APAC, Arabia (Japan, Thailand, Australia and New-Zealand)
- Multicountry functionalities like the letter of credit and letter of guarantee
- Creating Functional Requirement Specifications for future Microsoft Dynamics AX versions: Brazil & India
- Trained all Microsoft partners on the Indian localisation.
- Appointed by Microsoft to do the Review of Bug fixes for Microsoft Dynamics AX: India, Brazil, APAC, Arabia (Japan, Thailand, Australia and New-Zealand)
- Use of modern support technology tools like Microsoft Sharepoint services and Microsoft Customer Relationship Management (CRM).

On behalf of the entire GDL team, a big, no wait, a huge thank you for the great success here. This was truly a team effort across Microsoft and Systems Advisers Group and want to thank each and every one of you for the hard work, late nights, and positive attitude throughout.

You all share in our success and we continue to look forward to more future collaboration.

Thanks

Bennet Yen
Project Unit Manager: APAC
Microsoft Corporation

- Global knowledgebase with client access (Knowledgebase includes over 10000 articles).

Localisation Services Process



Let's talk

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